



THE RITZ-CARLTON
YACHT COLLECTION

INTRODUCING THE YACHT EXPERIENCE

March 2022

WEBEX EVENTS HOUSEKEEPING

Your Participation

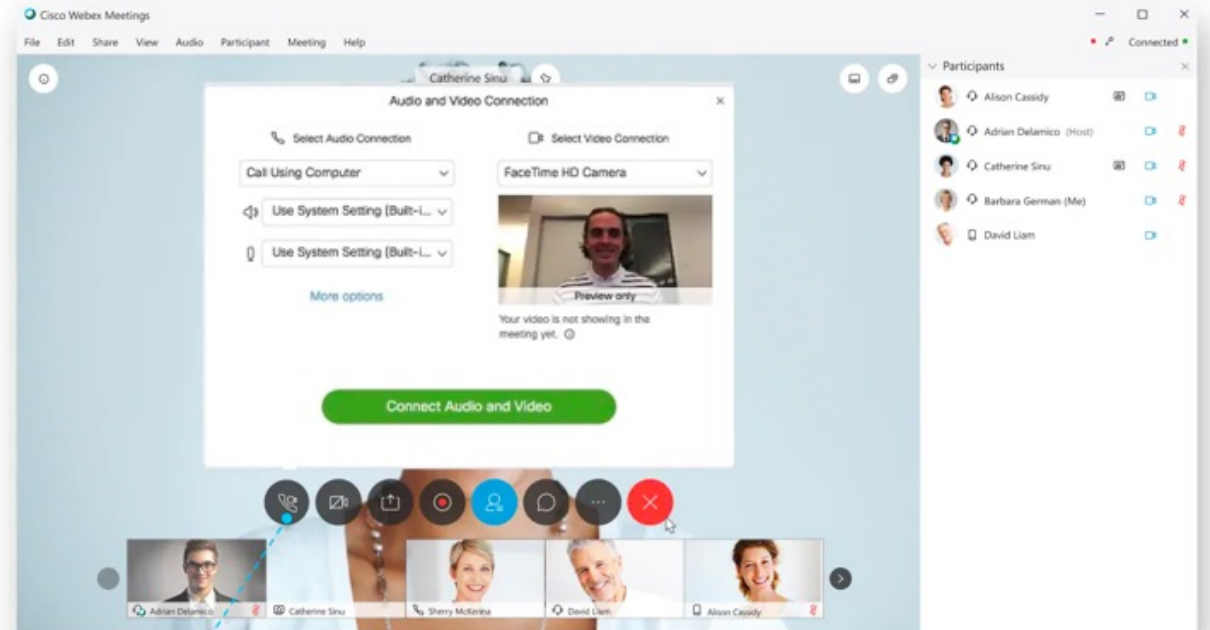
Join audio:

- When connected, a phone or headset icon should appear next to your name in the Participants panel.
- If connected using your computer, try increasing the volume on your speakers or headset.

Questions/Comments:

- Submit questions and comments via the Q&A panel.
- Please continue to submit your text questions and comments using the Q&A Panel

Note: Today's presentation is being recorded and will be sent out within 24-48 hours.



Connect Audio
and Video

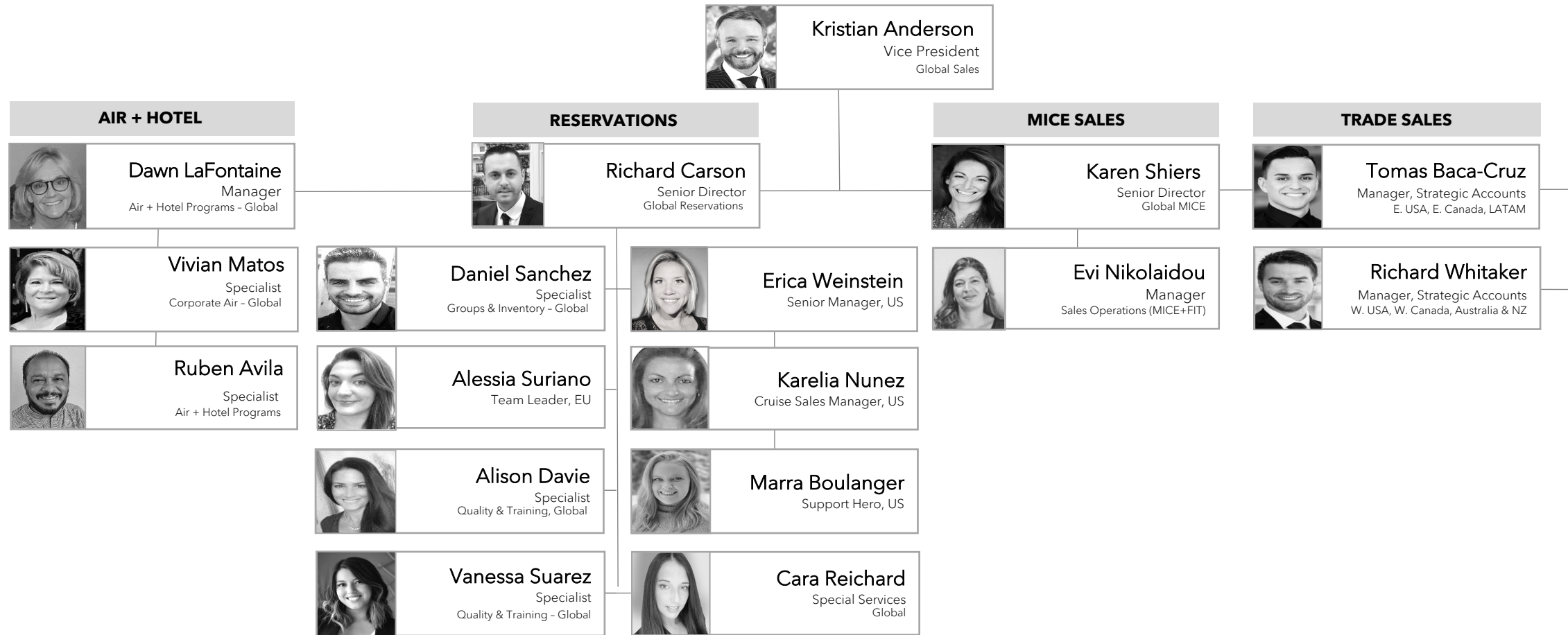
TODAY'S WEBINAR



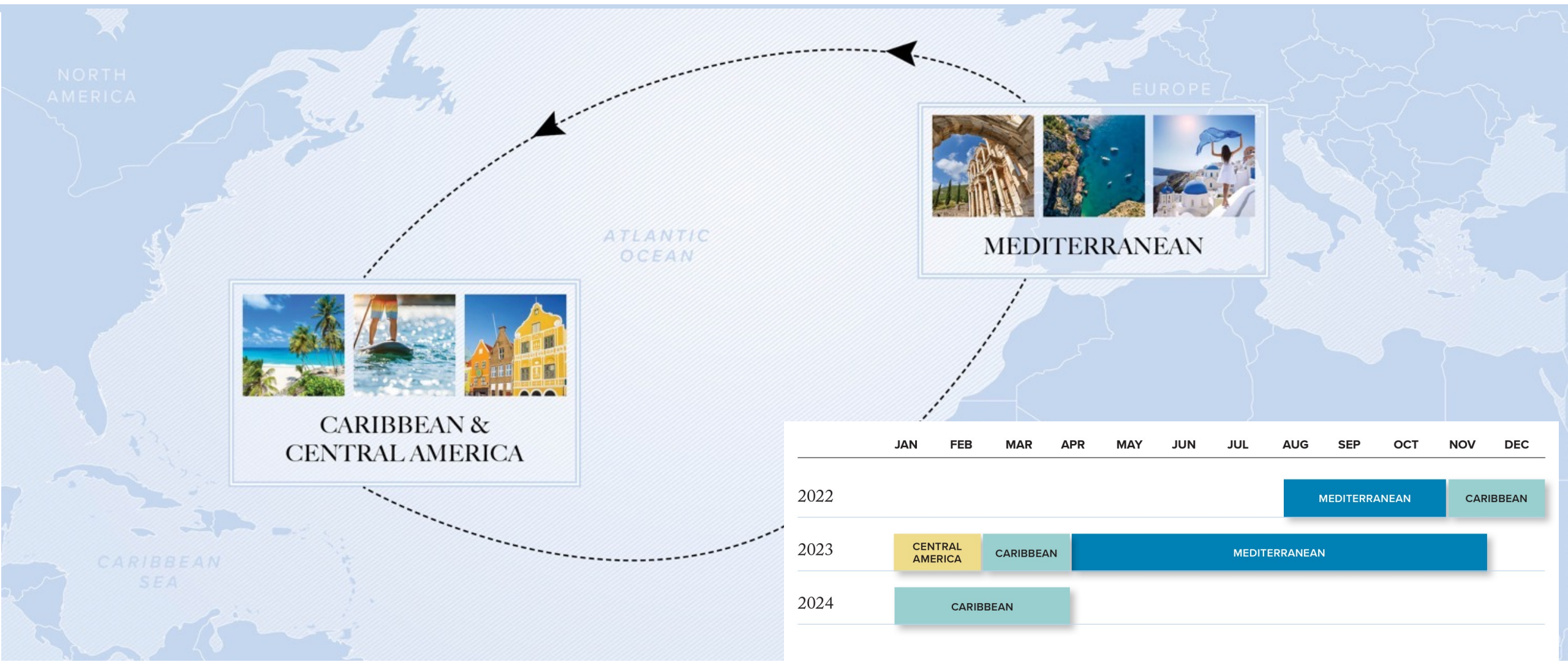
AGENDA

- Meet the Sales Team
- Updates on Evrima
- Health and Safety
- Marriott Bonvoy Program Participation
- New! Travel Professional Portal Resource Page
- New! Hotel Excellence Module Live
- New! 2023/2024 Caribbean Season
- Selling Opportunities

TRADE SALES, MICE SALES, RESERVATIONS, AIR+HOTEL & SUPPORT TEAMS



FIRST SAIL DATE: AUGUST 6, 2022



HEALTH & SAFETY

We are committed to creating a safe environment that protects the well-being of our guests, employees and the communities to which we sail. With the public health landscape everchanging, the COVID-19 protocols and requirements below will be continually evaluated and modified accordingly as we approach our first sail date.

- Proof of vaccination
- Testing requirements prior to boarding and throughout voyage
- Safe sailing best practices
- Contact tracing and isolation protocols
- Extra safety measures while ashore
- Recommend travel insurance

Learn more at ritzcarltonyachtcollection.com/health-and-safety



NOW PART OF MARRIOTT BONVOY!

EARN

- 5 points per \$1 spent on the cruise fare, as well as on the hotel package rate for participating Marriott Bonvoy hotels booked through The Ritz-Carlton Yacht Collection.
- 1 Elite Night Credit per night toward achieving higher Elite status.

REDEEM

- Initial 180,000 points toward a \$1,000 savings on the cruise fare; increments of 90,000 points toward a \$500 savings thereafter
- Guests may earn and redeem points through their travel professional. The portion of the cruise fare paid with points will be treated as a non-commissionable fare (NCF) item.

BENEFITS

- Elite members receive enhanced benefits onboard.
- Marriott Bonvoy member number must be provided at least 30 days prior to sailing to be eligible.

Learn more at ritzcarltonyachtcollection.com/loyalty



TRAVEL PROFESSIONAL PORTAL

One-stop shop for our travel partners to view bookings, access marketing resources, policy information and more.

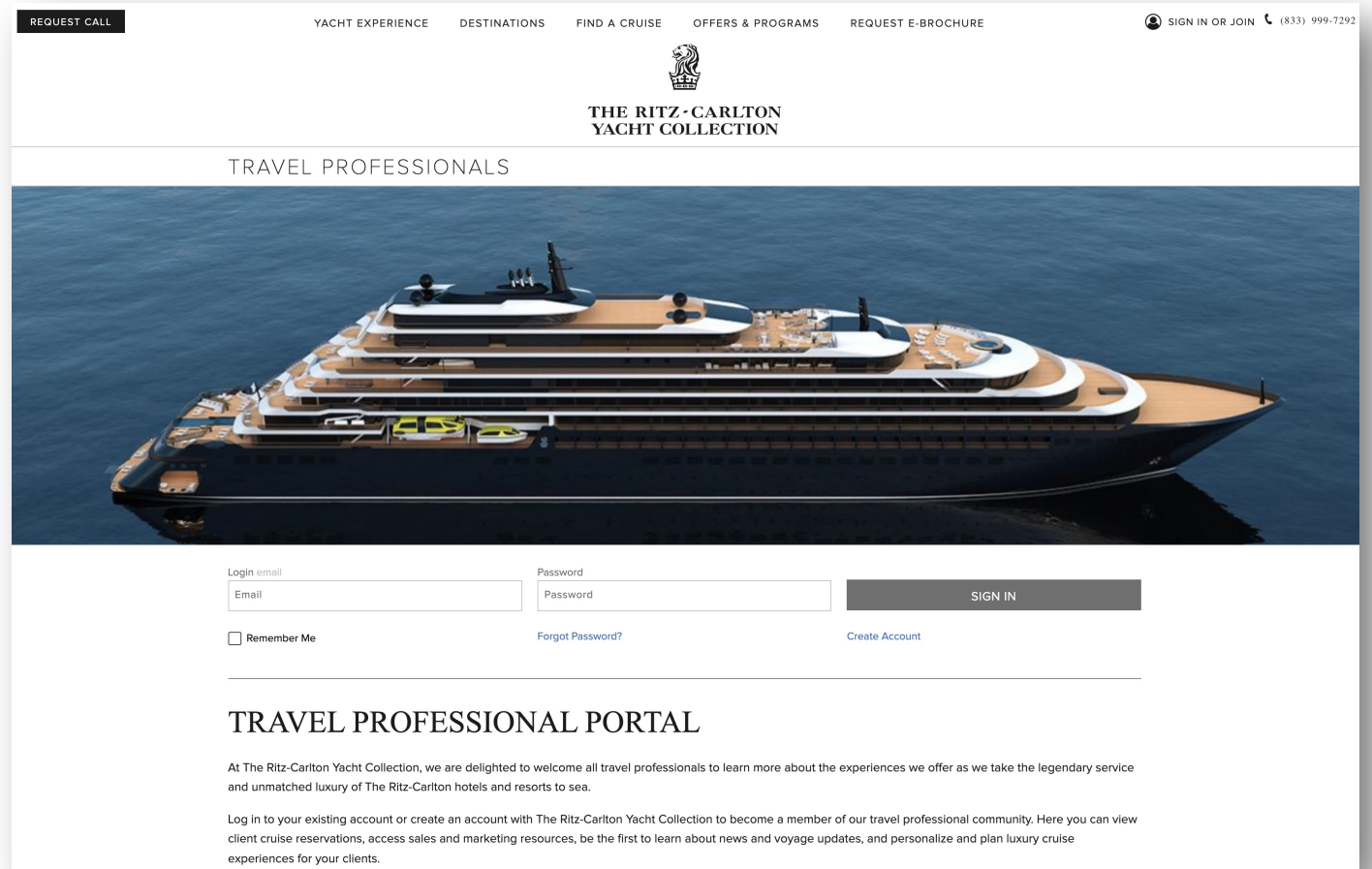
To create your account, you'll need the following information:

- Agency accreditation number and type
- Contact information

From there, you'll be able to choose your marketing preferences and create your password.

Visit today at

ritzcarltonyachtcollection.com/travelprofessionals



REQUEST CALL YACHT EXPERIENCE DESTINATIONS FIND A CRUISE OFFERS & PROGRAMS REQUEST E-BROCHURE SIGN IN OR JOIN (833) 999-7292

THE RITZ-CARLTON
YACHT COLLECTION

TRAVEL PROFESSIONALS

TRAVEL PROFESSIONALS

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TRAVEL PROFESSIONAL PORTAL

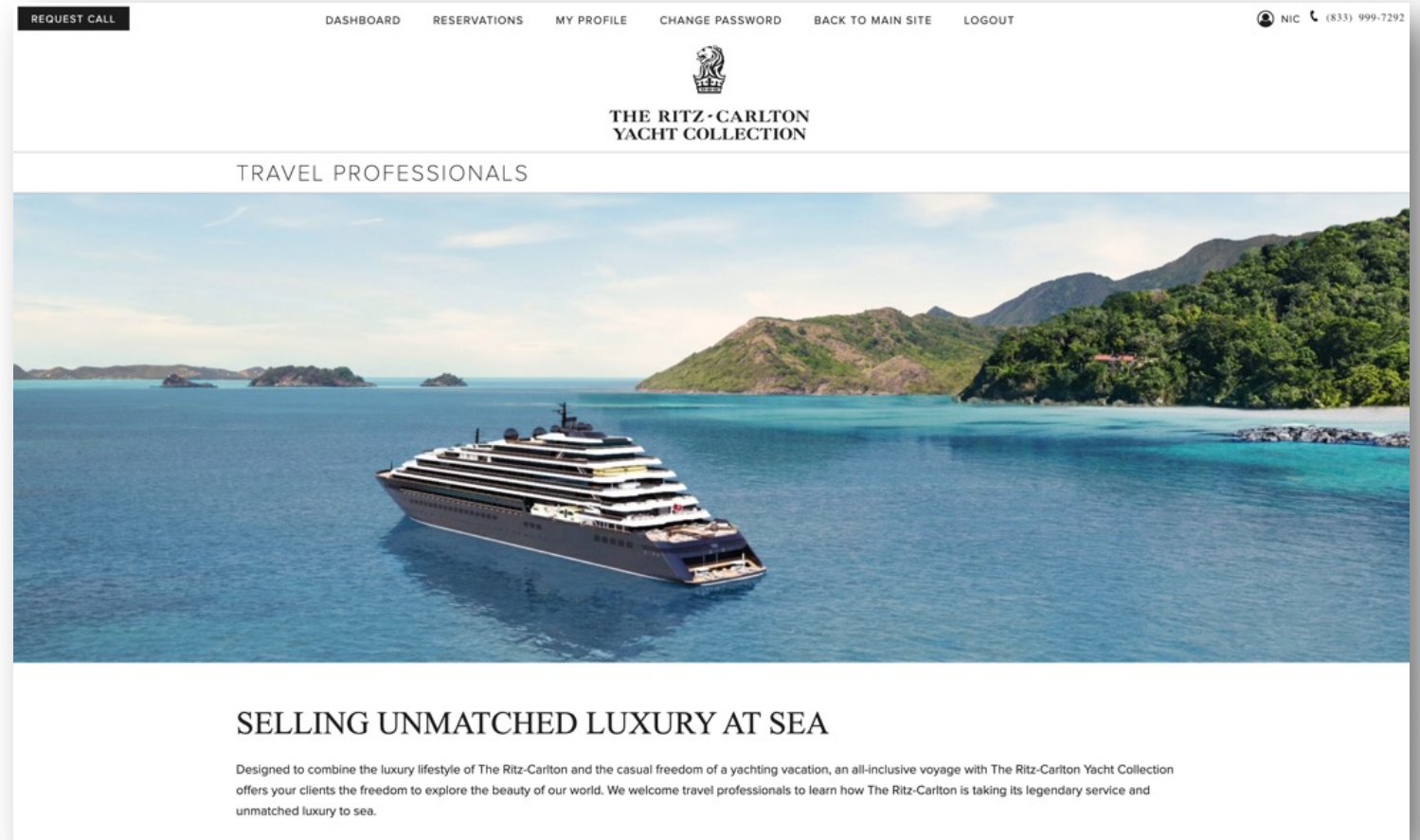
At The Ritz-Carlton Yacht Collection, we are delighted to welcome all travel professionals to learn more about the experiences we offer as we take the legendary service and unmatched luxury of The Ritz-Carlton hotels and resorts to sea.

Log in to your existing account or create an account with The Ritz-Carlton Yacht Collection to become a member of our travel professional community. Here you can view client cruise reservations, access sales and marketing resources, be the first to learn about news and voyage updates, and personalize and plan luxury cruise experiences for your clients.

REDESIGNED RESOURCES PAGE

Access our library of marketing materials and other tools to help create a memorable experience for your clients:

- eBrochure
- Selling guide
- Voyage calendars
- Flyer gallery
- Client presentation
- Image library and more!



REQUEST CALL

DASHBOARD RESERVATIONS MY PROFILE CHANGE PASSWORD BACK TO MAIN SITE LOGOUT

NIC (833) 999-7292

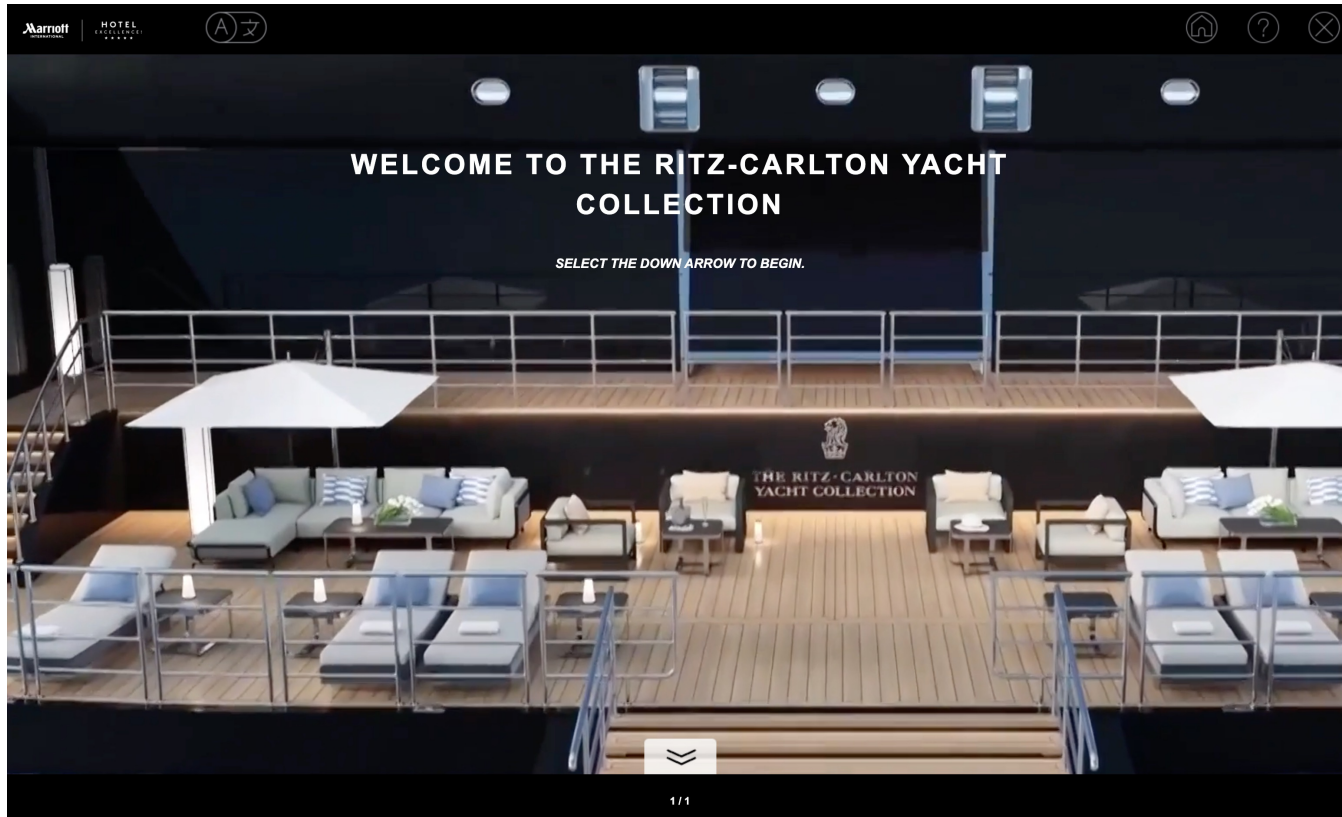
THE RITZ-CARLTON
YACHT COLLECTION

TRAVEL PROFESSIONALS

SELLING UNMATCHED LUXURY AT SEA

Designed to combine the luxury lifestyle of The Ritz-Carlton and the casual freedom of a yachting vacation, an all-inclusive voyage with The Ritz-Carlton Yacht Collection offers your clients the freedom to explore the beauty of our world. We welcome travel professionals to learn how The Ritz-Carlton is taking its legendary service and unmatched luxury to sea.

HOTEL EXCELLENCE MODULE



NEW MODULE LIVE!

- Since the launch one month ago, almost **7,000 travel advisors** have completed The Ritz-Carlton Yacht Collection module!
- Advisors can learn more about the yacht experience as part of their recertification cycle.
- Take the course today at hotelexcellence.marriott.com

NEWLY RELEASED ITINERARIES



2023 – 2024 Winter Caribbean voyages

- November 2023 to April 2024
- 7-night to 11-night itineraries
- Calling on unique destinations in the Bahamas, Greater Antilles and the Windward and Leeward Islands, with new ports in the Cayman Islands and Jamaica
- Crossing voyage from Bermuda to Lisbon visits the Azores
- Select 2024 itineraries hidden from the public for charter opportunities

2022 VOYAGE CALENDAR

2022 SEASON HIGHLIGHTS

ADRIATIC COAST | AMALFI COAST | AZORES | BALEARIC ISLANDS
CARIBBEAN ISLANDS | GREEK ISLES | WINDWARD ISLANDS



MEDITERRANEAN

| DATE | NIGHTS | ITINERARY |
|--------|--------|---------------------|
| AUG 6 | 7 | ATHENS TO ATHENS |
| AUG 13 | 7 | ATHENS TO ISTANBUL |
| AUG 20 | 11 | ISTANBUL TO ATHENS |
| AUG 31 | 10 | ATHENS TO VENICE |
| SEP 10 | 7 | VENICE TO ROME |
| SEP 22 | 9 | ROME TO ROME |
| OCT 1 | 7 | ROME TO ROME |
| OCT 8 | 7 | ROME TO BARCELONA |
| OCT 15 | 7 | BARCELONA TO NICE |
| OCT 22 | 7 | NICE TO BARCELONA |
| OCT 29 | 7 | BARCELONA TO LISBON |

CARIBBEAN

| DATE | NIGHTS | ITINERARY |
|--------|--------|-------------------------|
| NOV 5 | 11 | LISBON TO BARBADOS |
| NOV 17 | 5 | BARBADOS TO BARBADOS |
| NOV 22 | 5 | BARBADOS TO ST. MAARTEN |
| NOV 27 | 7 | ST. MAARTEN TO BARBADOS |
| DEC 4 | 7 | BARBADOS TO ST. MAARTEN |
| DEC 11 | 7 | ST. MAARTEN TO SAN JUAN |
| DEC 18 | 10 | SAN JUAN TO SAN JUAN |
| DEC 28 | 7 | SAN JUAN TO BARBADOS |



2023 VOYAGE CALENDAR

CENTRAL AMERICA

| DATE | NIGHTS | ITINERARY |
|--------|--------|----------------------------------|
| JAN 4 | 10 | BARBADOS TO PANAMA CITY |
| JAN 14 | 7 | PANAMA CITY TO PUERTO CALDERA |
| JAN 21 | 7 | PUERTO CALDERA TO PUERTO CALDERA |
| JAN 28 | 7 | PUERTO CALDERA TO PANAMA CITY |
| FEB 4 | 10 | PANAMA CITY TO FORT LAUDERDALE |



CARIBBEAN

| DATE | NIGHTS | ITINERARY |
|--------|--------|------------------------------------|
| FEB 14 | 7 | FORT LAUDERDALE TO FORT LAUDERDALE |
| FEB 21 | 7 | FORT LAUDERDALE TO FORT LAUDERDALE |
| FEB 28 | 5 | FORT LAUDERDALE TO FORT LAUDERDALE |
| MAR 5 | 7 | FORT LAUDERDALE TO SAN JUAN |
| MAR 12 | 7 | SAN JUAN TO BARBADOS |
| MAR 19 | 7 | BARBADOS TO BARBADOS |
| MAR 26 | 7 | BARBADOS TO SAN JUAN |
| APR 2 | 5 | SAN JUAN TO SAN JUAN |
| APR 7 | 7 | SAN JUAN TO SAN JUAN |
| APR 14 | 13 | SAN JUAN TO LISBON |
| NOV 19 | 7 | BARBADOS TO BARBADOS |
| NOV 26 | 7 | BARBADOS TO ARUBA |
| DEC 3 | 10 | ARUBA TO FORT LAUDERDALE |
| DEC 13 | 7 | FORT LAUDERDALE TO FORT LAUDERDALE |
| DEC 20 | 7 | FORT LAUDERDALE TO FORT LAUDERDALE |
| DEC 27 | 7 | FORT LAUDERDALE TO SAN JUAN |

MEDITERRANEAN

| DATE | NIGHTS | ITINERARY |
|--------|--------|-----------------------|
| APR 27 | 10 | LISBON TO BARCELONA |
| MAY 7 | 10 | BARCELONA TO ROME |
| MAY 17 | 7 | ROME TO MARSEILLE |
| MAY 31 | 10 | ROME TO VENICE |
| JUN 24 | 7 | ATHENS TO VALLETTA |
| JUL 1 | 7 | VALLETTA TO ROME |
| JUL 8 | 7 | ROME TO NICE |
| JUL 15 | 7 | NICE TO BARCELONA |
| JUL 22 | 11 | BARCELONA TO ROME |
| AUG 2 | 10 | ROME TO VENICE |
| AUG 12 | 7 | VENICE TO DUBROVNIK |
| AUG 24 | 9 | VENICE TO ATHENS |
| SEP 2 | 7 | ATHENS TO ATHENS |
| SEP 9 | 7 | ATHENS TO ISTANBUL |
| SEP 16 | 11 | ISTANBUL TO ATHENS |
| SEP 27 | 7 | ATHENS TO ATHENS |
| OCT 4 | 11 | ATHENS TO ROME |
| OCT 15 | 7 | ROME TO BARCELONA |
| OCT 22 | 9 | BARCELONA TO TENERIFE |
| OCT 31 | 7 | TENERIFE TO TENERIFE |
| NOV 7 | 12 | TENERIFE TO BARBADOS |

2024 VOYAGE CALENDAR

2024 HIGHLIGHTS

CARIBBEAN ISLANDS

WINDWARD ISLANDS

JAMAICA

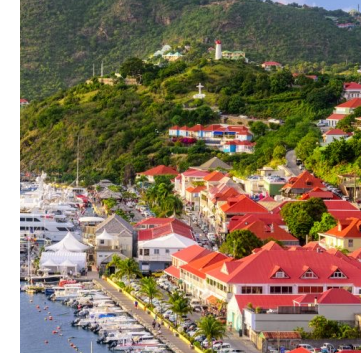
CAYMAN ISLANDS

BERMUDA

AZORES

CARIBBEAN

| DATE | NIGHTS | ITINERARY |
|--------|--------|----------------------|
| JAN 3 | 7 | SAN JUAN TO BARBADOS |
| JAN 10 | 7 | BARBADOS TO BARBADOS |
| JAN 17 | 7 | BARBADOS TO BARBADOS |
| FEB 9 | 8 | SAN JUAN TO SAN JUAN |
| FEB 17 | 5 | SAN JUAN TO BARBADOS |
| FEB 24 | 7 | BARBADOS TO BARBADOS |
| MAR 2 | 7 | BARBADOS TO ARUBA |
| MAR 9 | 7 | ARUBA TO SAN JUAN |
| MAR 16 | 7 | SAN JUAN TO SAN JUAN |
| MAR 28 | 7 | SAN JUAN TO BERMUDA |
| APR 4 | 11 | BERMUDA TO LISBON |



2023 CENTRAL AMERICA & CARIBBEAN VOYAGES



Barbados to Panama City
January 4, 2023
10 Nights



Puerto Caldera Roundtrip
January 21, 2023
7 Nights



Puerto Caldera to Panama City
January 28, 2023
10 Nights



Panama City to Fort Lauderdale
February 4, 2023
10 Nights



Fort Lauderdale Roundtrip
February 28, 2023
5 Nights



San Juan Roundtrip
April 2, 2023
5 Nights

2023 MEDITERRANEAN VOYAGES



Barcelona to Rome
May 7, 2023
10 Nights



Nice to Barcelona
July 15, 2023
7 Nights



Rome to Venice
August 2, 2023
10 Nights



Venice to Dubrovnik
August 12, 2023
7 Nights



Barcelona to Tenerife
October 22, 2023
9 Nights



Tenerife Roundtrip
October 31, 2023
7 Nights

2023 GREEK ISLES VOYAGES



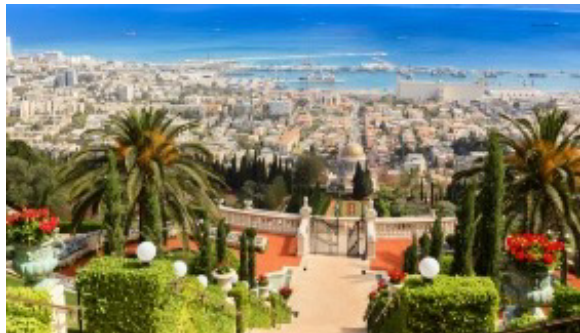
Venice to Athens
June 10, 2023
7 Nights



Athens Roundtrip
September 2, 2023
7 Nights



Athens to Istanbul
September 9, 2023
7 Nights



Istanbul to Athens
September 16, 2023
11 Nights



Athens Roundtrip
September 27, 2023
7 Nights



Athens to Rome
October 4, 2023
11 Nights

CHARTER OPPORTUNITIES

MONACO GRAND PRIX



Marseille to Rome
May 24, 2023
7 Nights



Athens Roundtrip
June 17, 2023
7 Nights



Barbados Roundtrip
January 24, 2024
5 Nights



Barbados to San Juan
January 29, 2024
6 Nights



San Juan Roundtrip
March 23, 2024
5 Nights

RESERVATIONS OFFICE HOURS

| SALES SUPPORT | MIAMI RESERVATIONS OFFICE | MALTA RESERVATIONS OFFICE |
|--|---|--|
| <p data-bbox="165 496 677 572">The Ritz-Carlton Yacht Collection Sales Team</p> <p data-bbox="104 662 736 738">Over 600 members of the Marriott Global Sales Organization deployed worldwide</p> | <p data-bbox="973 496 1500 529">Servicing the Americas & Australia</p> <p data-bbox="945 576 1528 609">(833) 753-9265 (from U.S. & Canada)</p> <p data-bbox="868 662 1605 695">+1 (305) 907-7101 (Outside the U.S. & Canada)</p> <p data-bbox="1087 743 1386 776">Reservation Hours:</p> <p data-bbox="935 783 1538 816">Monday - Friday: 8:30 am - 8:00 pm ET</p> <p data-bbox="991 823 1482 856">Saturday: 9:00 am - 6:00 pm ET</p> | <p data-bbox="1862 496 2339 529">Servicing Europe, Asia & Africa</p> <p data-bbox="1972 576 2224 609">+356 2778 0081</p> <p data-bbox="1951 704 2249 736">Reservation Hours:</p> <p data-bbox="1837 743 2364 776">Monday - Friday: 8:00 - 18:30 CET</p> <p data-bbox="1888 783 2313 816">Saturday: 9:00 - 13:00 CET</p> |

Reservations questions? Email info@ritz-carltonyachtcollection.com



THANK YOU